




# AUSTIN MADISON

MARKET PRESIDENT - NASHVILLE

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## EDUCATION

Austin Madison is a graduate of the University of Kentucky, where he received a B.A. in Communications while playing varsity baseball all four years.

## ORGANIZATIONS

Over his career, he has served as an Advisory Committee member for firms including:

Council of Insurance Agents  
and Brokers Employee Benefits  
Leadership Forum  
Cigna  
United HealthCare  
HealthJoy  
ParetoHealth Insurance Captive  
Guardian Life

## PHILANTHROPY

Uprise Board Member  
Fannie Battle Day Home, former  
board member  
Pursue Ministries, former board  
member  
Score International  
Volunteer work with education-  
related organizations, including:  
Hope Haven (Colorado)  
Hope Haven School (Rwanda)

Austin Madison joined the MJ team in 2025 as Market President – Tennessee, to launch MJ’s expansion into the fast-growing Tennessee market with a Nashville-based office. With nearly two decades of experience in the employee benefits and insurance space and a sterling reputation throughout Middle Tennessee and nationally within the insurance industry, Austin leads MJ’s development, growth and expansion into one of the nation’s most desirable and competitive business environments.

With deep experience running benefits management at some of the nation’s top-ranked private and publicly traded brokerage firms, Austin was drawn to MJ for the company’s people-first corporate culture; its superior resources, technology and data tools; and its commitment to balancing best-in-industry revenue growth and healthy profit margins with its clients’ and employees’ wellbeing.

Coaching and mentorship are central to Austin’s management style. Indeed, coaching is embedded in his DNA, as the son of the University of Kentucky’s longtime head baseball coach and a former high school baseball coach himself. Austin is obsessed with strategy and with mentoring colleagues to “grow and win”, and he applies those values and lessons to benefits management and employee relations.

Austin lives in Brentwood, just south of downtown Nashville, with his wife and their three children. He’s an avid outdoorsman who loves fishing and hunting with family and friends. In his free time you can find him volunteering with Nashville-area education nonprofit, Uprise, as well as the Rwandan-based school, Hope Haven.

